

## Seminar will introduce members to green remodeling

### Ohio Valley NARI educational program will help members ride the green wave

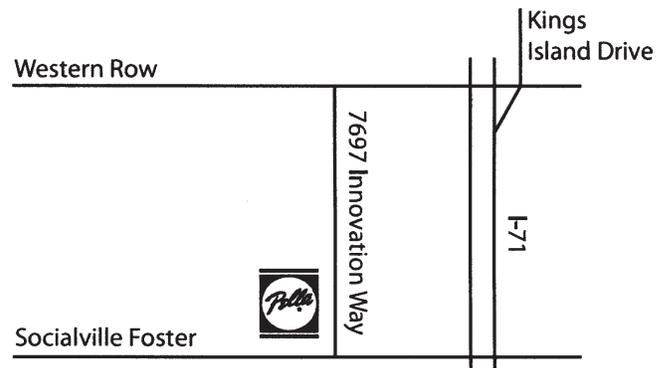
If there was any doubt that “green” is “in,” it was erased last November when 22,726 people officially registered for GreenBuild 2007 in Chicago. We say “officially,” because the thousands of people who descended on McCormick Place overloaded the registration system to the point where it was impossible to record the actual total attendance.

The growth of the green building movement has been nothing short of explosive. The first GreenBuild Conference and Exposition in 2002—just five years ago—attracted only 4,000 participants.

Green building and remodeling is definitely not just for “tree huggers” anymore. “Green” is solidly mainstream in the building business.

It’s just good business to be a green

remodeler, because more and more home owners are, if not demanding, at least expressing a preference for green or sustainable products and practices when they plan a remodeling project. The simple fact is that it just makes good sense to use environmen-



tally preferable and sustainable products and practices in the built environment.

To introduce remodelers to the principles and potentials of green remodeling Ohio Valley NARI will present a seminar on Successful Green Remodeling on April 24 in Mason.

The concept of “green” applies to the performance of a home as well as to the methods and materials used to create a high performance home. The seminar will cover green building principles and how to apply them to remodeling. Equally important, it will provide participants with information they need to market green remodeling to customers and potential customers.

In addition to defining the attributes of a green, high-performance home, the program will cover a strategy for making trades and

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## Green Remodeling Seminar

**What:** Educational Seminar

**Program:** Building Green; Selling Green

**When:** Thursday, April 24

**Where:** Pella Distribution Center  
7697 Innovation Way, Mason

**Time:** Breakfast @ 8:30 am  
Seminar @ 9:00 am

**Cost:** \$129 (for breakfast, lunch & education)

**RSVP:** Ohio Valley NARI at 800-498-6274

## Building Value hosts March OVNARI meeting at Gilbert Avenue store

Building Value, Cincinnati's unique materials reuse and sustainable building resource, hosted the March meeting of Ohio Valley NARI at the Building Value facility, 2901 Gilbert Avenue.

Building Value provides hands-on job training opportunities for individuals with disadvantages and disabilities seeking employment in construction and retail by operating a sheltered workshop, providing deconstruction services, and accepting recovered building materials from contractors. The enterprise is an extension of the Easter Seals Work Resource Center.

In a brief presentation to the NARI members, Building Value personnel explained how their deconstruction and salvage services can reduce remodeling project costs, while providing environmental benefits and making useful building materials available to the community at reasonable cost. And it does all this while providing gainful employment and training to hundreds of people.

Don't get the idea that a Larry, Curley, and Moe (or Larry, Darrel, and Darrel) crew will show up at your job site. An experienced, construction manager supervises the deconstruction team to ensure that remodelers get top-notch service.

In addition to its light deconstruction services and reusable building materials center, Building Values also does product reconstruction from recycled materials. The enterprise teaches skills in growing industries; it generates revenue to support other WRC programs; and it provides job-training opportunities for people who need work experience.

Contractors who use Building Value for neces-



*NARI members Greg Fischer, CR, (left) and Norb Boh, CR, are shown in the Building Value showroom on Gilbert Avenue.*

sary deconstruction before a remodel or who donate materials they salvage during a project realize a number of benefits for themselves and the community. They divert materials from the landfill, earn tax-deductions by donating those materials, lower landfill disposal fees, preserve valuable quality architectural antiques for reuse, and provide jobs and job training opportunities.

## Health insurance cost relief plan proposed

A bipartisan group of U.S. senators, including Majority Whip Dick Durbin (D-Ill.), Olympia Snowe (R-Maine), Blanche Lincoln (D-Ark.) and Norm Coleman (R-Minn.), have introduced legislation to make health insurance more available and affordable for the nation's 5.8 million small businesses.

The bill, S2795, would address the high cost of providing health care coverage for employees, a problem for many small businesses and the self-employed. The legislation would:

- Allow small businesses to band together and spread the risk over a large number of participants to obtain lower premiums
- Provide tax credits for small business owners to offset contributions to employee premiums
- Ban rating patients' health status, with the aim of protecting businesses from large rate increases because one employee gets sick.

### THE NARI RENOVATOR A Publication of Ohio Valley NARI

The NARI Renovator is produced by Ohio Valley NARI as a service and benefit to its members. The organization's office is located at 136 South Keowee Street, Dayton, Ohio 45402; (800) 498-NARI or fax (937) 222-5794.

#### Ohio Valley NARI Board of Directors

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# Know what to do when the OSHA inspector comes to your site

Many things can trigger an inspection by the Occupational Safety and Health Administration—a serious injury accident, a complaint (justified or unjustified) by an employee, or just a random audit of construction companies. It's important that you and your managers know what to do if an OSHA inspector shows up at your door or on a work site.

The Insulation Contractors Association of America has compiled the following recommendations, which apply to all residential construction specialties, not just insulation installation.

1. Ask to see the OSHA inspector's credentials.
2. Ask the inspector to wait until a management representative is present at the inspection.
3. The management representative should accompany the OSHA official during the inspection.
4. Ask the OSHA inspector the reason for the inspection. If the inspection deals with a fatality or serious injury, contact your attorney.
5. Do not deny entry or an inspection of the jobsite, because this may result in a more adversarial position by OSHA.
6. If a complaint is involved, ask to see the complaint before agreeing to the inspection.
7. Determine if the complaint is specific to your work.
8. Take notes and photos during the inspection.
9. Correct obvious violations immediately.
10. Respond to all questions asked by the OSHA inspector without volunteering additional information.
11. Consider pulling your crew off the job during the inspection.
12. Don't try to reach any agreement with the OSHA inspector during the inspection.
13. Do not state that you don't know OSHA standards or industry practices.
14. Do not get tied down to a specific date to correct the safety violation.

As long as you take all appropriate steps to maintain a safe working environment an OSHA inspection shouldn't be a problem. In fact, many employers regard an inspection as an opportunity to get some free professional consulting service from a recognized safety expert--the inspector!

## Such a deal!

### Discounts available to Ohio Valley NARI Members

*Cincinnati Business Courier* advertising  
contact Wende Powell (513) 337-9454

*Cincinnati-Northern Kentucky Home Improvement* magazine advertising  
contact Greg Smith (513) 615-9014

Frank Gates Service Co. NARI Workers  
Compensation Group Rating Program  
contact Al Gardner (800) 777-4283 ext 757

Kinker-Eveleigh Agency NARI property and  
casualty business insurance program  
contact Don Ebding (513) 936-1284

#### The mission of Ohio Valley NARI is:

- ✓ To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry as well as to ensure the industry's growth and security.
- ✓ To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.
- ✓ To present NARI as the recognized authority in the remodeling industry.

#### These missions are carried out by:

- ✓ Promoting the common business interests of those engaged in the industry.
- ✓ Sponsoring educational programs and activities for members.
- ✓ Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.
- ✓ Recommending legislative and regulatory action that safeguards and preserves the remodeling industry, and stimulates the marketplace.

#### Goals of chapter to accomplish mission:

- ✓ To provide education to enhance professional and personal competencies.
- ✓ To create and encourage networking.
- ✓ To develop and promote the profession.
- ✓ To serve as a resource center.
- ✓ To provide quality publications to members.
- ✓ To improve membership and membership participation.
- ✓ To improve consumer awareness.
- ✓ To remain proactive on current and pending legislation.



## Ohio Valley NARI

Serving the Cincinnati Metropolitan Area  
136 South Keowee Street • Dayton, Ohio 45402  
800.498.NARI

### Green remodeling seminar *(Continued from page 1)*

subs enthusiastic supporters of and ambassadors for your green building initiatives.

Attendance at the seminar carries recertification credits for NARI and other professional certification programs.

Featured presenter for the seminar is Sara Lamia, a nationally-known coach and trainer in the field of green and sustainable building. She is the author of several books and published articles in *Nation's Building News*, *Green Building*, *Residential Design/Build*, and numerous other magazines. She has given presentations at the NAHB International Builders Show, the National Green Building Conference, the Sunbelt Builders Show, and other regional and national conferences and conventions. She is the host of "Homes on the Range," a weekly radio program broadcast in her home town of Fort Collins, Colorado.

Sara is a member of the National Association of Home Builders and the National Association of Realtors.

A continental breakfast will be available at 8:30 am on Thursday, April 24. The first educational session starts at 9:00 am. Lunch from Montgomery Inn will be served at noon, and the event will wrap up by 4:00 pm.

The cost of the seminar is just \$129. Don't

miss out on this outstanding professional education opportunity. Register today by returning the enclosed form to the Ohio Valley NARI office, or calling NARI at 800-498-6274.



## Coming Events

### April Seminar

9:00 am, Thursday, April 24  
Pella Windows & Doors  
7697 Innovation Way, Mason  
"Remodeling Goes Green"  
Presented by Sara Lamia  
& other guest speakers

### May Meeting

6:30 pm, Thursday, May 8  
Marsh Building Products

### Baseball Outing

Reds vs New York Mets  
7:10 pm  
Saturday, July 19  
Redlegs Landing  
Great American Ball Park