



# THE NARI RENOVATOR

A Publication of the Ohio Valley Chapter of the NARI - [www.narincincinnati.org](http://www.narincincinnati.org)

November 2002

## Ohio Valley NARI Evening of Excellence

Invite a guest to the Boathouse in November to recognize our professionals

### 2002 Evening of Excellence will be November 14 at the Montgomery Inn Boathouse

Ohio Valley NARI will wrap up the chapter's activity calendar for 2002 with the annual Evening of Excellence dinner at 7:00 p.m., Thursday, November 14. This year the event moves to the Montgomery Inn at the Boathouse, near downtown Cincinnati.

The Evening of Excellence is the traditional end of the chapter's business year. The event will feature awards for service to NARI and election of officers and directors for 2003. Other than this, the evening's agenda will be limited to fun, fellowship, and eating good ribs (except for those who prefer fish).

Montgomery Inn at the Boathouse is Cincinnati's most popular restaurant. Last year more than 800,000 people dined there. It's one of the top 25 independent restaurants in the U.S. in terms of business volume. They must be doing something right! Serving great food in an attractive environment maybe?

The menu for the evening will be a ribs (naturally) and chicken combination or northern Pacific halibut (grilled or blackened, your choice). The cost is \$45 per person or \$85 per couple.

Call the NARI office at 800-498-6274 to RSVP for the Evening of Excellence.

### Embarking on a new career by Linda Talley

Sometimes we are forced to look at other employment opportunities and at other times, we just decide to do it! Most times when we are at this point, we wonder what it is we really want to do. Well, take a look at your hobbies! Yes, hobbies are key talents that we have been playing with for many years! Why not capitalize on them? Here are 5 "musts" to have in order to turn a hobby into a career:

1. You must have a passion for the hobby. In other words, it's not a once a year thing, it drives you daily!
2. You must lose track of time when you're doing it and still find time to do it all. People who lose track of time with their hobbies don't get upset and get into a rage when time slips away because their hobby has re-energized them and they have more than enough time and energy to do everything else.
3. You must get excited just thinking about it. This is the place to begin because when you get excited just thinking about it, you'll get

*(continued on page 4)*

## Call to RSVP

**What:** Evening of Excellence  
**When:** Thursday, November 14, 2002  
**Where:** Montgomery Inn at the Boathouse  
**Time:** 7:00 p.m.  
**RSVP:** Ohio Valley NARI at (800) 498-NARI  
**Cost:** \$45 (per person) or \$85 (per couple)

## If you are busy, we need your help

by Steve McCord, CR at 513.871.7421 or [mccord@zoomtown.com](mailto:mccord@zoomtown.com)

I believe the old saying, "If you want something done, ask a busy person to do it." It is true that people who are effective are often the most active. Those who are accomplishing the most are the ones most involved. That is why I am asking for busy people to step forward to become active in their NARI chapter. I believe that each person who is presently a member probably fits into this category. By virtue of your membership in this professional organization you demonstrate your commitment to high standards and recognize the need for activity outside of your individual company.

I want you to take another step forward in your professional and personal development: take an *active* role in this chapter! It doesn't take that much time! It isn't hard! Volunteer for a position! There are many ways you can be effective within our chapter. You may serve on the Board of Directors, as a committee chair or committee member. There are standing committees for Membership, Government Affairs, Social, Awards, Entertainment,

Education, Marketing, Ethics, Certification.

The time commitment for the duties of each of these positions is *reasonable*. The Board has tried to design leadership responsibilities so that they are not an overload on your already busy schedule. For most roles, no more than one to two hours per month is sufficient. I have found that working with other professionals within Ohio Valley NARI to be a rewarding experience and a starting point for many personal as well as professional friendships.

Remember:

- It is *not* hard.
- It is *not* a lot of time.
- It *is* time for you to become a more involved remodeling professional.
- It *is* time for you to work with your NARI chapter.
- It *will* pay you dividends for the time you invest.

Contact me or our OVNARI office (800.498.NARI) to volunteer or to find out more about how you can participate in OVNARI.

## Six tips for buying business insurance

Knowing how much to buy, and why, is half the battle.

1. **Know what you're buying and why you're buying it.** There are two basic kinds of business insurance — property and liability.
2. **Find a knowledgeable insurance agent.** Choosing a commercial insurance agent is as important to the health of your business as choosing a doctor is to your body.
3. **Read your policy.** Insurance reforms in the past decade have transformed policies from a jumble of difficult-to-understand words and phrases to much clearer explanations of what the policies cover.
4. **Figure out how much insurance you need.**
5. **Check your insurance company's health**
6. **Tailor your insurance to meet your needs.** There are almost as many options and add-ons as choices in a cafeteria line.



## Coming Events

**November 4, 2002** - 5:00 p.m.

Deadline for 2003 CotY Entries

**November 14, 2002** - 6:30 p.m.

Evening of Excellence at the Boat House

December - Happy Holidays

**January 9, 2003** - 6:30 p.m.

TBD

**February 13, 2003** - 6:30 p.m.

TBD

**March 13, 2003** - 6:30 p.m.

TBD

**April 10, 2003** - 6:30 p.m.

TBD

**May 8, 2003** - 6:30 p.m.

TBD

## NARI finalizes agreement as presenting partner at 2003 Kitchen/Bath industry show and conference (K/BIS)

The National Association of the Remodeling Industry (NARI) and the National Kitchen and Bath Association (NKBA) announced in late October that they have struck an agreement for NARI to be a Presenting Partner at the Kitchen/Bath Industry Show and Conference (K/BIS) in Orlando, Florida, April 10-13, 2003. K/BIS is owned by the National Kitchen and Bath Association, sponsored by Kitchen & Bath Business magazine and produced by VNU Expositions.

With its tremendous growth in size and continuous quality over the last 20 years, K/BIS has become the world's largest international tradeshow dedicated to the kitchen and bath industry. This premier event draws more than 40,000 industry professionals from across the United States and around the world. In conjunction with producing a portion of the conference program focusing on remodeling, NARI will also hold its own Annual Board of Directors Meeting at the Wyndham Orlando Resort during the week. The NARI activities will culminate on April 12 with the Evening of Excellence ceremony honoring the national winners of the 2003 Contractor of the Year (COTY) Awards.

Representatives from the NKBA and NARI began discussions in the spring of this year at NARI's 2002 Annual Board of Directors meeting held in New Orleans. Subsequent meetings between the two organizations resulted in the agreement. Details regarding the entire conference schedule, including specific programs being offered by NARI and NKBA, will be available shortly at the show's official website, [www.kbis.com](http://www.kbis.com).

NARI President Julius Lowenberg stated that NARI and NKBA feel strongly about continuing education, making the conference a natural partnership opportunity. "We realize the quality and value of NKBA to many of our own members and are proud to be able to come to an agreement that will ultimately benefit the

industry at large," said Lowenberg.

Commenting on the recent agreement NKBA President Charles Wheeler stated, "This partnership will provide our members with even more opportunities for professional development. By joining efforts with NARI, we can bring together the resources of two powerful industry associations, which will add immeasurable value to our members."

While the NKBA is the only trade association to exclusively serve the kitchen and bath industry, NARI has the same distinction for the remodeling industry as a whole. As such, each has what is considered the premier certification and educational programs available to the industry and share many common legislative concerns as well. Beyond the April event, both organizations have agreed that capitalizing on their strengths and shared interests in the areas of education and legislative advocacy will be a great boon for the remodeling industry.

## Minimum Wage Again

Small businesses create three-quarters of all new jobs. So with the economy being tough, you'd think Congress would be doing everything it can to help small businesses get back on their feet. But some leading Democrat Senators including Senate Majority Leader Tom Daschle (D-SD) and Senator Ted Kennedy (D-MA) are looking to deal another blow to small businesses by hiking the minimum wage. Kennedy has introduced legislation to increase the minimum wage by \$1.50 to \$6.65 - a nearly 30% increase. Daschle is reportedly working on attaching a minimum wage hike to a pension bill or coupling it with a package of small business tax breaks to help it slide it through the Senate.

**ACTION ITEM:** If NARI members would like to contact their Senators and urge them to oppose any increase in the minimum wage call 202-224-3121.



## Ohio Valley NARI

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## Congress enters mold battle

In an attempt to end the battle between insurance companies and consumers about who is responsible for household mold remediation, legislation has been introduced in Congress. The U.S. Toxic Mold Safety and Protection Act, introduced by Rep. John Conyers Jr. (D-Mich.), calls for government-sponsored studies to determine the health effects of "toxic" mold exposure, the most hotly contested issue in the debate.

The bill calls for standards for the prevention, detection and remediation of indoor mold growth and provides for local jurisdictions to modify building codes to minimize mold hazards in new construction.

## Mileage rate lowered

The IRS has announced the 2003 standard deductible mileage rate for operating a car for business purposes will DECREASE from the current 36.5 cents per mile to 36 per mile.

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## Hobbies *(continued from page 1)*

even more excited when you start to talk about it and people can hear this and get excited.

4. You must get friends "irritated" to the point where they say, "if you don't talk about something else, I'll scream!" Good, you know you are committed and have passion!

5. You must perform beyond your usual abilities! In other words, you do something and you say, "Oh my gosh, I did it and I did good and I never thought I could! I think I'll do it again!"

Many people's talents or hobbies are just waiting for further expression. Don't let yours sit on the back burner!



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The Ohio Valley NARI newsletter, *The NARI Renovator*, is produced by Ohio Valley NARI as a service and benefit to its membership. The organization's office is located at 136 South Keowee Street, Dayton, Ohio 45402; (800) 498-NARI or fax (937) 222-5794.

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