

## John Hester will be guest speaker at November meeting

### Meeting night moved to Wednesday to fit speaker's schedule

John Hester, P.E., CBO, plan examiner supervisor with the Hamilton County Department of Building Inspections, will make one of his regular visits to Ohio Valley NARI at the November dinner meeting on Wednesday, November 9, at the Holiday Inn I-275 North.

That's right. The meeting day in November is Wednesday, not the usual Thursday NARI meeting day. John's schedule is such that he is not available for Thursday meetings.

John plans to start his presentation this year by inviting questions, so he will know what subjects are of special interest to NARI members. Subjects he will definitely cover include the Hamilton County permit process, plan review requirements for remodeling projects, field inspection issues, the latest edition of the Residential Code of Ohio, and the Insurance Services Office system for classifying the effectiveness of building codes and code enforcement.



*John Hester's last visit to Ohio Valley NARI was in January 2004*

John's presentations always draw large crowds to NARI meetings. This is one meeting you may want to have your lead carpenter and other supervisors attend. The more they know about the codes and the code enforcement process the better equipped they will be to head off problems.

The meeting starts at 6:30 p.m. Dinner will be served about 7:00 p.m. John will start his presentation as soon as everyone finishes dinner.

This is one of the most important and useful meetings of the year. Plan to be there and bring key people from your company. Call the NARI office at 800-498-6274 or send an e-mail message to [info@naricincinnati.org](mailto:info@naricincinnati.org) to make reservations for the dinner meeting.

### Call NARI to R.S.V.P.

**What:** November Dinner Meeting

**Program:** John Hester, P.E.

**When:** Wednesday, November 9

**Where:** Holiday Inn I-275 North  
Hauck Road near I-275 Exit 46

**Time:** 6:30 p.m.

**RSVP:** Ohio Valley NARI at 800-498-6274

**Cost:** \$25 for NARI members

## CotY deadlines are approaching

Two important Contractor of the Year award deadlines are rapidly approaching. Make a note of these dates so you won't be left out of the 2006 awards program.

Entries for local CotY awards must reach the Ohio Valley NARI office by the end of the business day on Monday, November 14. Orders for binders for regional and national CotY awards must reach the national office by 5:00 p.m. central standard time on Friday, November 18. The entries, submitted in the NARI-supplied binders, must reach the national office by 5:00 p.m. central standard time on Friday, December 2.

Information about OVNARI local awards is available at [www.naricincinnati.org](http://www.naricincinnati.org). Find national awards information at [www.nari.org](http://www.nari.org).

No special binders are required for local awards entries, but entries in the national program, which includes regional and national awards, must be submitted in the binders supplied by NARI's national office.

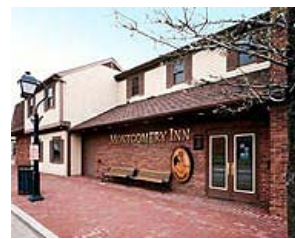
If you have not yet started assembling material for your CotY entries now is the time to get started. See the CotY information packets on the NARI web sites. They contain all the information you will need to prepare and submit your entries to the local and national programs.

Although it is encouraged, it is not absolutely necessary to win a local award before entering the national contest. Local NARI CotY winners will be notified prior to the national CotY deadline.

## Ohio Valley NARI Evening of Excellence is returning to the original Montgomery Inn on December 8

It will be a magical evening when Ohio Valley NARI members get together on Thursday, December 8, at the original Montgomery Inn for the 2005 Evening of Excellence.

This will be the first time since 2001 that the event has been at the original location at



9440 Montgomery Road. For the last three years the Evening of Excellence has been held at the Boathouse location on Eastern Avenue.

The evening will feature presentation of local Contractor of the Year Awards, chapter service awards, and entertainment. It's the entertainment that will make the event "magical." There will be a show by one of Cincinnati's most accomplished magicians. And, of course, Montgomery Inn ribs—which will certainly be on the menu—are pretty magical by themselves.

Put the OVNARI Evening of Excellence on your calendar and in your PDA and plan to join other NARI members at the Montgomery Inn for one of the most popular events on the chapter's annual activity calendar.

## HBA publishes remodeling business data

A new report of interest to remodelers is available in the National Association of Home Builders on line store, [BuilderBooks.com](http://BuilderBooks.com).

"The Remodelers' Cost of Doing Business Study" provides a statistically accurate analysis of the remodeling industry in terms of size, profitability, time in the business, business organization and staffing. The results allow remodelers to compare key business statistics, such as gross and net profit margins, against national benchmarks. The study breaks down the results by total revenue and number of employees, so remodelers can easily compare their performance against the data.

The cost of the report is \$99 for NAHB members and \$300 for nonmembers. Order or get more information at [BuilderBooks.com](http://BuilderBooks.com)

### THE NARI RENOVATOR A Publication of Ohio Valley NARI

The *NARI Renovator* is produced by Ohio Valley NARI as a service and benefit to its members. The organization's office is located at 136 South Keowee Street, Dayton, Ohio 45402; (800) 498-NARI or fax (937) 222-5794.

#### Ohio Valley NARI Board of Directors

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# Growth of remodeling industry expected to continue at slower pace

Growth in home improvement spending by homeowners appears to have eased in the third quarter of 2005.

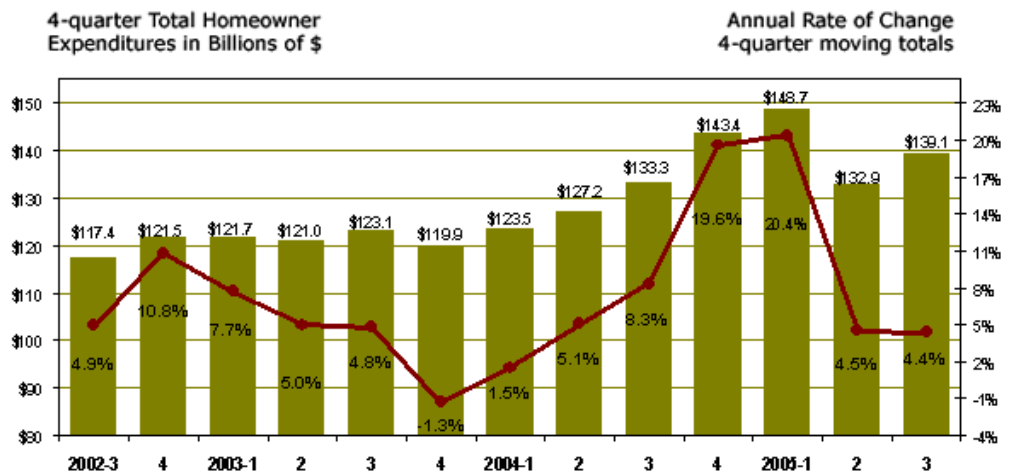
According to the Remodeling Activity Indicator (RAI) devised by Harvard's Joint Center for Housing Studies, homeowners continued to invest in their homes by spending over \$139 billion on home improvements and repairs over the past four quarters. Spending has increased 4.4 % since the third quarter of 2005.

The Director of the Joint Center, Nicolas P. Retsinas, said that, "after strong gains in home improvement spending in late 2004 and early 2005, the pace of growth appears to have slowed in recent quarters."

Despite the reported growth slowdown among homeowners, the total remodeling market is on track to reach \$275 billion in 2005. Principal segments of the remodeling market are improvements to owner-occupied homes, improvements to rental housing, and commercial remodeling.

Growth at the upper end of the remodeling market has been especially pronounced, according to Kermit Baker, director of the Remodeling Futures Program of the Joint Center. Speaking at a recent construction forecast conference sponsored by the National Association of Home Builders, Baker said that high-ticket projects in 2003 costing \$10,000 or more accounted for a 52% market share, up from 37% in 1995, adjusted for inflation; and households spending \$25,000 or more were responsible for a 31% share, up from 16%.

Baker said that, "key drivers of home improvement spending—home sales, employment increases, and income growth—remain steady, so remodeling spending



Source: Joint Center for Housing Studies.

should continue growing modestly."

Harvard's Joint Center for Housing Studies is a leading center for information and research on housing in the United States. Established in 1959, the Joint Center is a collaborative unit affiliated with the Harvard Design School and the Kennedy School of Government.

For more information, the website is [www.jchs.harvard.edu](http://www.jchs.harvard.edu).

#### The mission of Ohio Valley NARI is:

- ✓ To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry as well as to ensure the industry's growth and security.
- ✓ To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.
- ✓ To present NARI as the recognized authority in the remodeling industry.

#### These missions are carried out by:

- ✓ Promoting the common business interests of those engaged in the industry.
- ✓ Sponsoring educational programs and activities for members.
- ✓ Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.
- ✓ Recommending legislative and regulatory action that safeguards and preserves the remodeling industry, and stimulates the marketplace.

#### Goals of chapter to accomplish mission:

- ✓ To provide education to enhance professional and personal competencies.
- ✓ To create and encourage networking.
- ✓ To develop and promote the profession.
- ✓ To serve as a resource center.
- ✓ To provide quality publications to members.
- ✓ To improve membership and membership participation.
- ✓ To improve consumer awareness.
- ✓ To remain proactive on current and pending legislation.



## Ohio Valley NARI

Serving the Cincinnati Metropolitan Area

136 South Keowee Street • Dayton, Ohio 45402

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### Coming Events

#### **November Dinner Meeting**

November 9, 6:30 p.m.

Holiday Inn I-275 North

John Hester, P.E.

Hamilton County Chief Plan Examiner

#### **Contractor of the Year Awards Deadline**

End of the business day

Monday, November 14

Entries must reach the

OVNARI before the office closes  
on the deadline date. Office hours  
are 8:00 a.m. to 5:00 p.m.

#### **Evening of Excellence Awards Dinner**

December 8, 6:30 p.m.

Montgomery Inn

9440 Montgomery Road

Join other Ohio Valley NARI  
members for an evening featuring  
great Montgomery Inn food, presentation  
of service and CotY awards, and  
entertainment.

### **Third annual OVNARI vendor showcase attracts over 40 to see supplier displays**

The third annual Ohio Valley NARI Vendor Showcase drew a crowd of over 40 NARI member company employees to the Holiday Inn I-275 North on October 20 to enjoy a lavish deli buffet dinner, drink free beer, and see displays by seven suppliers of materials and services for remodeling contractors.

Vendors participating in the event were Absolute Security, Inc., Cabit Design, Inc., Digimax Signs, Marsh Building Products, Nationwide Floor & Window Coverings, Pella Windows & Doors, and WHBS Installed Products, Inc. In addition to their exhibits, the vendors provided door prizes that were awarded at the end of the evening.

The meeting afforded contractors, their employees, and vendors the opportunity to discuss products and services of interest to remodelers in a casual, informal environment that promoted the establishment of cordial relationships. Several contractors took advantage of the "bring your entire company for one low price" offer and did just that.

Many ideas and comments were traded across the dinner tables.