



# THE NARI RENOVATOR

The Ohio Valley Chapter of the National Association of the Remodeling Industry

May 2006

[www.naricincinnati.org](http://www.naricincinnati.org)

## OVNARI members get first hand look at door manufacturing Top-level Pella executives personally greet NARI members at Fairfield plant

Everything we ever wanted to know about making doors—at least the way Pella Entry Systems does it—was explained at the April meeting of Ohio Valley NARI. More than 20 representatives from Ohio Valley NARI members attended the meeting, which Pella hosted at the Entry Systems Division plant in Fairfield.

After presentations on Pella Corporation and Pella doors, and the door industry in general, by Davis Rowe, plant manager of the Fairfield operation, and Pat Meyer, president of Pella Entry Systems Division, these Pella executives, assisted by other managers, personally conducted the NARI group on a tour of the manufacturing facility.

The Fairfield plant produces steel and fiber glass doors. The tour guides explained how Pella is able to make a wide range of door styles to order on a volume production basis,



*Pat Meyer, president of Pella Entry Systems Division, personally described Pella Corporation's business philosophy and approach to the fenestration products industry. Following his short presentation Davis Rowe, manager of the Entry Systems Division Fairfield plant, described the design and construction of Pella entry doors.*

by coordinating panel production with specified glass components. They also explained how statistical process control is used to identify small problems so they can be corrected before they become big ones.

The principal door industry trend cited during the meeting was a continuing shift from metal panels to fiber glass.

The meeting included a sandwich buffet lunch provided by Pella. NARI members left the plant satisfied that they had been both well fed and well informed.

### Call NARI to R.S.V.P.

**What:** May Dinner Meeting

**Program:** Advice from the Experts  
Insurance, Law, and Accounting

**When:** Thursday, May 11

**Where:** Holiday Inn I-275 North  
Hauck Road at I-275 Exit 46

**Time:** 6:30 p.m.

**Cost:** \$25 for NARI members

**RSVP:** Ohio Valley NARI at 800-498-6274

## Business information-packed program is planned for May OVNARI meeting

Everything you ever wanted to know about insurance, accounting and financial management, and legal issues, with an extra added bonus of Contractor of the Year entry coaching by a perpetual CotY winner, will make the May meeting of Ohio Valley NARI an information-packed event for every contractor and supplier.

A panel of experts from the legal, accounting, and insurance professions will give short presentations on the key issues of interest to contractors in their areas of expertise, then be available at separate tables to discuss these issues—and anything else anyone wants to bring up—in greater detail. In addition, Neil Hendy, who has won numerous local, several regional, and a few national CotY awards will describe in detail how he prepares his successful CotY entry presentations.

The meeting is your chance to tap into the expertise of several visiting experts for an investment of just \$25 and a few hours of your time. It's certain to be time and money well-spent.

The meeting will be at 6:30 p.m. Thursday, May 11, at the Holiday Inn I-275 North, on Hauck Road, at I-275 exit 46. The cost of the dinner is \$25 for NARI members and \$30 for non-members. Call the NARI office at 800-498-6274 or send e-mail to [info@naricincinnati.org](mailto:info@naricincinnati.org) to R.S.V.P. for the meeting.

## “I didn’t come to the meeting. Why did NARI send me an invoice!?”

Ohio Valley NARI meetings are usually held during the evening on the second Thursday of the month. There are occasional variations from this pattern. In April, for instance, NARI met in mid-day on a Friday, because that's when the meeting hosts at Pella Entry Systems could accommodate the group.

Unless the meetings are hosted by a supplier, on Monday or Tuesday morning at the latest the NARI office receives a call from the meeting site—recently it has typically been the Holiday Inn I-275 North—asking for the “guarantee.” That's another way of asking: “How many meals do you want to buy for Thursday evening?” Once the office gives a number NARI has bought the meals. It doesn't matter if anyone eats them; NARI pays for them.

This is why a week before every meeting the NARI office contacts all members who have not already phoned, FAXed, or e-mailed to indicate whether or not they will attend. This is why members who say they will attend a meeting, but who later change their minds—or just forget about the meeting—receive invoices for the cost of the meals they ordered.

## Order your baseball tickets now!

About 2/3 of the tickets available for the June 30 NARI baseball outing at Great American Ball Park are sold. If you want to join your remodeling industry colleagues at this fun event send your order form to the NARI office today.

There's still a limit of four tickets per company, but several members who have already purchased their allotment have said they want more, if this restriction is relaxed. We may consider doing that on June 1, if any tickets are left by then.

Just about everyone who came to the game last year has already ordered their tickets. Don't find yourself sitting at home while other NARI members are enjoying a great evening at the ball park on June 30. Send your ticket order form now.



**NARI** **THE NARI RENOVATOR**  
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The NARI Renovator is produced by Ohio Valley NARI as a service and benefit to its members. The organization's office is located at 136 South Keowee Street, Dayton, Ohio 45402; (800) 498-NARI or fax (937) 222-5794.

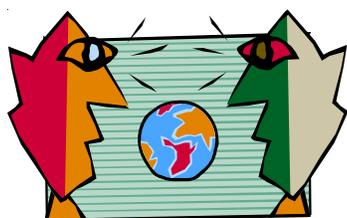
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## EPA extends comment period on proposed lead paint remodeling rules until May 26

The U.S. Environmental Protection Agency has extended the public comment period for its proposed "Lead Renovation, Repair and Painting Program" rule, which was originally scheduled to end on April 12. Remodelers and other interested parties will now have until May 25 to express their opinions.

NARI has published a statement opposing the rule and the National Association of Home Builders has also indicated its opposition to the rule,



which would impose requirements similar to those that apply to asbestos on remodeling contractors working

in homes built prior to 1978.

NARI and NAHB independently reached similar conclusions about the proposed rule. One of the most significant problems cited by both associations is that by increasing the cost of remodeling the rule will discourage many homeowners from using the services of professional remodelers, and will therefore actually increase the possibility of lead paint exposure from work done by untrained non-professionals.

The complete text of the proposed rule and the EPA commentary, as published in the Federal Register, is available in the Members Only section of the Ohio Valley NARI web site. An article summarizing statements by the national NARI and the home builders association organizations appeared in the April issue of *The Renovator*.

NARI urges members to read the proposed rule and submit their opinions to the EPA during the extended public comment period.

The consensus of both NARI and NAHB is that this is a well-intentioned EPA action that could have unintended consequences that will actually work against the agency's objectives and the interest of home owners.

## Southwest Ohio NARI chapters seeking individuals interested in certification

Ohio Valley NARI members will have the opportunity to demonstrate their professional knowledge and expertise through the widely-known and well-respected NARI certification programs later this year.

The NARI Certified Remodeler, Certified Remodeler Specialist, Certified Lead Carpenter, and Certified Kitchen and Bath Remodeler programs will be offered in southwest Ohio starting in late summer. Ohio Valley NARI and Miami Valley NARI are requesting statements of interest from members. Tentative plans are for the CR, CRS, and CLC programs to be held in Cincinnati while Miami Valley NARI will offer CKBR preparation in Dayton. These plans could change, depending on the participation commitments received by each chapter.

Call, write, or send e-mail to the NARI office if you are interested in earning NARI professional certification. More information about the certification programs is available in the Members Section of the Ohio Valley NARI web site.

### The mission of Ohio Valley NARI is:

- ✓ To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry as well as to ensure the industry's growth and security.
- ✓ To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.
- ✓ To present NARI as the recognized authority in the remodeling industry.

### These missions are carried out by:

- ✓ Promoting the common business interests of those engaged in the industry.
- ✓ Sponsoring educational programs and activities for members.
- ✓ Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.
- ✓ Recommending legislative and regulatory action that safeguards and preserves the remodeling industry, and stimulates the marketplace.

### Goals of chapter to accomplish mission:

- ✓ To provide education to enhance professional and personal competencies.
- ✓ To create and encourage networking.
- ✓ To develop and promote the profession.
- ✓ To serve as a resource center.
- ✓ To provide quality publications to members.
- ✓ To improve membership and membership participation.
- ✓ To improve consumer awareness.
- ✓ To remain proactive on current and pending legislation.



## Ohio Valley NARI

Serving the Cincinnati Metropolitan Area

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### NARI joining with Make-A-Wish Foundation for August 10 golf outing at Sharon Woods

The Ohio Valley NARI Golf Tournament is set for Thursday, August 10, at the Sharon Woods Golf Course—the same location as the very well-attended 2005 tournament.

There will be a 10:00 a.m. shotgun start, but golfers should plan to arrive at Sharon Woods by 9:30 a.m. Feel free to come earlier if you need to get in some putting practice.

If you played in the 2005 tournament you know that Sharon Woods is an exceptional public course owned by the



Hamilton County Park District. It's the oldest of the park district's seven courses, dating back to 1938 when the legendary Bobby Jones hit the first "official" tee shot played on the course.

The course plays 6,633 yards from the blue tees. For regular golfers the course is a 6,250 layout with water figuring into at least one hole.

The clubhouse features the Stonewood Banquet Center, where lunch at the turn and a buffet dinner at the end of the round will be served.

NARI is actively seeking sponsors for the event, including hole sponsors. Sponsors are eligible to conduct promotional events on their holes. In the past some sponsors have staged their own contests, provided refreshments, offered shaded seats, and set up literature and product displays.

This year NARI is joining with the Make-A-Wish Foundation to contribute a significant part of the proceeds from the event toward the work of Make-A-Wish. By playing in and sponsoring the Ohio Valley Golf Tournament remodelers in the Cincinnati area and their suppliers will not only have an opportunity to enjoy a day on the links with their remodeling industry colleagues, but they will also be able to support a very worthwhile foundation.



### Coming Events

#### May Meeting

Thursday, May 11, 6:30 p.m.  
Holiday Inn I-275 North

#### Baseball Outing

Reds vs Cleveland Indians  
7:10 p.m., June 30  
Great American Ball Park - Redlegs Landing

#### Golf Tournament

Thursday, August 10  
Sharon Woods Golf Course  
Swing Road (off Cornell Road), Sharonville