

NARI returning to Redlegs Landing again this July

Annual baseball outing at Great American Ball Park is set for July 18

NARI members from throughout southwest Ohio and their invited guests will get together for the annual party in Redlegs Landing at Great American Ball Park on Saturday, July 18, when the Reds take on the Milwaukee Brewers in a 7:10 pm game. The Reds, as you know, have started to put it together (at least a bit) this year, and right now Milwaukee is leading the division, so the chances of seeing some well-played baseball are pretty good.

Watching the game isn't the only reason to join NARI at the ball park. Redlegs Landing is a private party area with views of the river, downtown Cincinnati, and even the playing field, that makes the evening a fun social event. There's a large picnic area where people congregate when they're not in the stadium seats watching the action on the diamond.

Reds baseball outing

What: Baseball game and more!

Program: Reds vs Milwaukee Brwwers

When: Saturday, July 18

Where: Redlegs Landing at
Great American Ball Park

Time: 7:10 pm (but come at 6 for all the fun!)

Cost: \$65 for NARI members
\$65 for guests

RSVP: Ohio Valley NARI at 800-498-6274



Watch the game or watch action on the river. It's your choice in Redlegs Landing.

And here's possibly the best part. The event package includes an almost all you can eat and drink ballpark buffet that typically includes hot dogs, brats, pulled pork or chicken, veggies, potato salad, salad or slaw, peanuts and other munchies, and soft drinks and beer.

The cost for everything is \$65. That's a bargain when you consider that the game ticket is \$22, a couple beers would run \$14, food (two brats, peanuts, and salad of some type) would add up to about \$20. That leaves a \$9 premium for the privilege of enjoying it all in a party area with a private concession stand where the buffet is served. (And you could cover that \$9 by pigging-out on the peanuts!)

To join NARI at Great American Ball Park in July return the order form or call the NARI office at 937-222-6274.

Neal Hendy, Jr. CR, and Larry Kessler, CKBR, provide CotY entry advice

Entering the local and national NARI Contractor of the Year Awards program isn't as difficult as some members apparently believe, according to Neal Hendy, Jr., CR, and Larry Kessler, CKBR, two of Cincinnati's most successful CotY participants. Each have multiple local, regional, and even national awards to their credit. They gave other Ohio Valley NARI members the benefit of their experience at a special lunch meeting on May 28.

Those who wait until the last minute to start work on their entries, however, may have a problem since they may lack essential elements. Some of those elements, such as "before" photos, may be impossible to create. According to Neal and Larry, the path to a winning entry starts the minute a contract for an exceptional CotY-caliber project is signed. The next thing to do at that point is to start taking "before" photos. Then photos documenting progress should be taken as the project goes forward. Be sure to take pictures that illustrate special problems or challenges associated with the job.

That's where the third presenter at the mid-day meeting, Rick Norton, Norton Photography, stepped forward with an extensive series of professional photo tips for amateur photographers. One important piece of advice was: "Get a good camera, but never buy it new!" The rationale? You can't take really good pictures with a simple point-and-shoot camera. But you don't have to have state-of-the-art equipment either.



Neal Hendy Jr., CR, (left) offered NARI members the benefit of his years of successful CotY contest participation at a May lunch meeting. Pictured with Neal is Chris Morris, Viewings AVA.

That's where the digital age of photography works to the advantage of serious, but non-professional photographers. Like computers, this year's \$2,500 top-of-the-line Nikon, Canon, or Olympus will be obsolescent next year and available at 1/3 the original price, or less.

With a good camera, equipped with a "normal" zoom lens (usually 18-55 mm) in his tool box a remodeler can take high quality photos of the job. Rick suggested that the second acquisition should be a tripod, so photos can be taken using available light.

Neal and Larry emphasized the importance of following the CotY rules and instructions exactly. Provide all required elements, do not exceed the maximum page limit, include before, during, and after photos. Neal told the group that this year his national CotY winning project didn't win a local award, because he forgot to include the before pictures!

They pointed out that the judging teams at both the local and national levels include designers, architects, and contractors, so ideally CotY entries should have elements to appeal to each. Entry deadlines and project dates must also be strictly observed.

With just a little advance planning every NARI member should be able to submit at least one CotY entry.

THE NARI RENOVATOR A Publication of Ohio Valley NARI

The NARI Renovator is produced by Ohio Valley NARI as a service and benefit to its members. The organization's office is located at 136 South Keowee Street, Dayton, Ohio 45402; (800) 498-NARI or fax (937) 222-5794.

Ohio Valley NARI Board of Directors

Chairman of the Board: Brett Howard, Pella Windows & Doors
President: April Cowan, CKBR, The Front Gate
Vice President: Scott Beard, Building Value
Treasurer: Larry Kessler, CKBR, Kessler Construction Services
Directors: John Ashton, CR, Baths Plus; Matt Bliemeister, Cincinnati Floor & Window Coverings; Andrew Glasgow, H. Glasgow Construction Co.; Steve McCord, CR, Steve McCord Carpentry; Jeff McCoy, Exteriors Unlimited

NARI members get a crash course in job site safety at June dinner meeting

Building is an inherently hazardous business, but it doesn't have to be dangerous. The words are similar, but they are not exact synonyms. "Dangerous" describes a situation or activity that involves risk, regardless of how cautious one is. Armed combat and fire fighting come immediately to mind. "Hazardous" describes an environment where risk can be greatly mitigated or even eliminated by taking proper precautions.

That's a building site. Power tools, ladders, scaffolds, sharp objects, toxic materials, risk of frost bite, risk of heat stroke, heavy materials, exposed wiring, and many other things that could hurt a worker may be found on a job site. When proper safety procedures are observed a building site does not have to be any more dangerous than an office. It's a matter of knowing what to do, how to do it, and then actually doing it.

That's where an effective company safety program comes into play. At the June 9 dinner meeting of Ohio Valley NARI Tim Roberts, founder and president of Safety Alliance LLC, a West Chester-based safety consulting firm, covered the basic elements of a job site safety program for remodelers.

Drawing from his 10-hour safety workshops Tim covered ladder and scaffold use, fall protection, safety training, worker attitudes toward safety, and the essentials of OSHA conformance. He illustrated his presentation with a number of photos showing actual work site situations that brought laughter from the members.



Tim Roberts (left) lectures as Steve Zimmer, CR, takes in the lesson.

The small group of NARI members who attended left the meeting better informed and with hard copies of useful documents, including a Jobsite Safety Observation checklist, accident and injury statistics, and a copy of the official OSHA Instruction on Fall Protection Enforcement.

Such a deal!

Discounts available to Ohio Valley NARI Members

Cincinnati/Northern Kentucky Home Improvement Guide advertising rates discount
contact Greg Smith (513) 615-9014

Frank Gates Service Co. NARI Workers Compensation Group Rating Program
contact Al Gardner (800) 777-4283 ext 757

Kinker-Eveleigh Agency NARI property and casualty business insurance program
contact Don Ebding (513) 936-1284

The mission of Ohio Valley NARI is:

- ✓ To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry as well as to ensure the industry's growth and security.
- ✓ To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.
- ✓ To present NARI as the recognized authority in the remodeling industry.

These missions are carried out by:

- ✓ Promoting the common business interests of those engaged in the industry.
- ✓ Sponsoring educational programs and activities for members.
- ✓ Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.
- ✓ Recommending legislative and regulatory action that safeguards and preserves the remodeling industry, and stimulates the marketplace.

Goals of chapter to accomplish mission:

- ✓ To provide education to enhance professional and personal competencies.
- ✓ To create and encourage networking.
- ✓ To develop and promote the profession.
- ✓ To serve as a resource center.
- ✓ To provide quality publications to members.
- ✓ To improve membership and membership participation.
- ✓ To improve consumer awareness.
- ✓ To remain proactive on current and pending legislation.



Ohio Valley NARI

Serving the Cincinnati Metropolitan Area
136 South Keowee Street • Dayton, Ohio 45402
800.498.NARI

It's time to get serious about golf; sign up to play, sign up to sponsor

It's a little more than a month until members of Ohio Valley NARI and the Southern Ohio-Kentucky Chapter of NKBA get together at Glenview Golf Course for the 2009 NARI/NKBA Golf Tournament, presented by KGR Custom Countertops.

The tournament tees-off with a 10:00 am shotgun start at the course on Springfield Pike, just south of Sharon Road, on Thursday, August 13.

Although the presenting sponsor slot is taken, many other sponsorship opportunities are still available. They range from one Gold Sponsorship at \$700 to 16 hole sponsorships at \$125 each. (No, we're not going to play just 16 holes! The Platinum and Gold sponsorships include a hole.) See the sponsorship form in this newsletter for all the details on dinner, beverage cart, lunch and hole sponsorship.

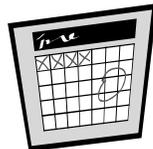
The day will wrap up with a late afternoon steak dinner in the Glenview clubhouse.

This will be the third year Ohio Valley NARI golfers have played the Glenview course, which is recognized as one of the premier public courses in southwest Ohio. It's rated by Golf Digest as one of the "Best Places to Play" in 2008 and 2009.

Fees for the tournament are just \$115 per player. This includes green fees, cart, scoring, lunch at the turn, drinks from the beverage cart,

and a steak dinner buffet. Companies that enter three foursomes qualify for a discounted rate of just \$100 per player. A player registration form is included with this newsletter.

Can't put a full foursome together? No problem. Golf chairs Jeff McCoy and Steve Zimmer, CR, will pair up individual players into teams.



Coming Events

Baseball Outing

Saturday, July 18

Reds vs Milwaukee Brewers

Redlegs Landing, Great American Ball Park

NARI / NKBA Golf Tournament

Thursday, August 13

Glenview Golf Course

Vendor Night

Thursday, October 8

Holiday Inn I-275 North

Membership Meeting

Thursday, November 5

Green Diamond Gallery

Dinner hosted by Viewings AVA