

## Over 100 play in Ohio Valley NARI golf tournament Summer event scores an eagle for participation and player satisfaction

Was the 2004 Ohio Valley NARI Golf Tournament a great event, or what?!

A total of 101 golfers participated in the midsummer classic that brought contractors, suppliers and guests to the Twin Oaks Golf Course on August 12.

As it has for the last several years the weather cooperated, for the most part. It was cool and mostly sunny, although a rather stiff breeze did come up in the afternoon, possibly affecting scores. (That's as good an excuse as any.)

The day ended with an excellent steak dinner attended by 110 people in the Twin Oaks clubhouse.

One very important element in the success of the tournament was the support of sponsors. The list of sponsors for this year's tournament included National City, The Foundry, Kessler Construction, Roofing Distributing, Velux America, Alcoa Home Exteriors, CabitDesign, Nationwide Floor & Window Coverings, Wirtz Hardwood Floors, James Hardie, MTP Incor-



*Golfers who hit the green off the third tee were entered in a prize drawing. A hole-in-one would have scored a Corvett.*

porated, Marsh Building Products, Sibco, and Pella.

Many of these companies, and several others, provided grab-bag prizes for the split-the-pot and prize drawings at the post-play dinner.

### Call to R.S.V.P.

**What:** Ohio Valley NARI Dinner Meeting

**When:** Thursday, September 9

**Where:** Holiday Inn I-275 North  
Hauck Rd., near Rt. 42 & I-275

**Time:** 6:30 p.m.

**Call:** Ohio Valley NARI at 800-498-6274

**Cost:** \$25 (NARI Members) \$30 (Nonmembers)



*Ohio Valley NARI golfers received a prominent greeting when they arrived at Twin Oaks G.C.*

## Remodeling market softens slightly in second quarter but matches 2003

Professional remodeling remained strong during the second quarter despite a slight dip from historically-high levels at the beginning of the year, according to Remodeling Market Index, a business barometer sponsored by the National Association of Home Builders.

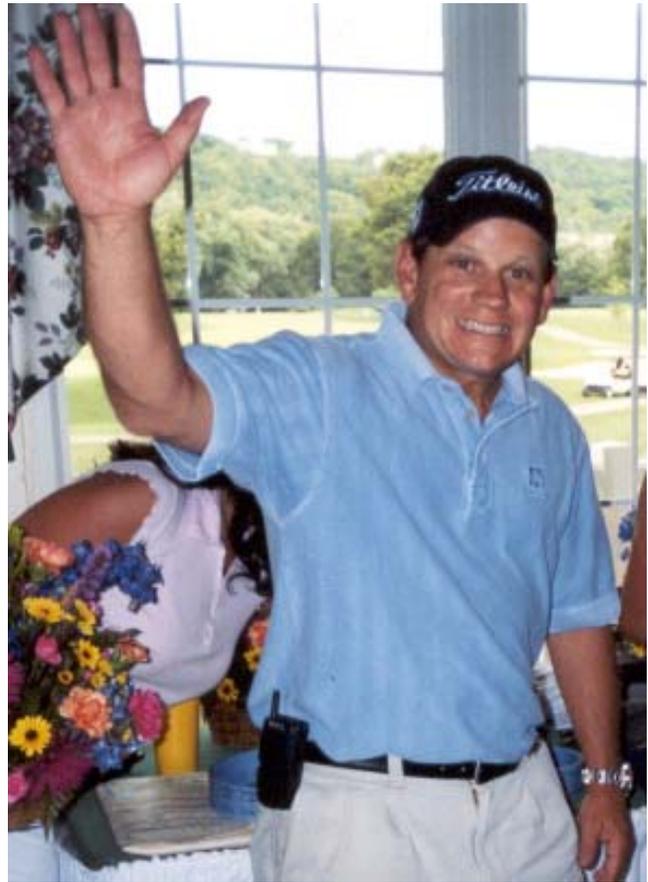
Despite some slackening in the marketplace, remodeling activity is expected to match last year's record level. The component of the index tracking current market conditions stood at 53.5 in the second quarter, just about the same as the 53.6 reading for the same period of 2003. Future expectations in the second quarter were at 55.8, up from 54.8 a year earlier.

The index found activity slowing down some in the Midwest, where current conditions dropped from 54.6 to 52.1 and expectations fell from 55.5 to 50.1.



### Coming Events

- Sept. 9** 6:30 p.m.  
 Event: Dinner Meeting  
 Speaker: Mike Davis  
 Ohio Dept. of Safety & Hygiene  
 Location: Holiday Inn I-275 North  
 Cost: \$25 (\$30 for nonmembers)
- Oct. 14** 6:30 p.m.  
 Event: Vendor Showcase  
 Location: Holiday Inn I-275 North  
 Cost: \$25 for your whole crew!  
 (That's not \$25 per person. It's \$25 for everyone, and it includes, beer, pop, and a deli buffet!)
- Nov. 11** 6:30 p.m.  
 Event: Evening of Excellence Dinner  
 Program: Awards Presentations  
 Location: Montgomery Inn at the Boathouse  
 Cost: TBA



### Neil Winter wins as golf chairman

*Neil Winter, Marsh Building Products, has not been named officially as "Golf-Chairman-For-Life" but he may get that title if he keeps on organizing great golf outings. Neil, who has chaired the Ohio Valley NARI golf tournament for the past several years, put together another outstanding event this year. A number of other people from Marsh assisted Neil on tournament day. Plenty of other NARI members and friends also pitched in to make the event a success. Sibco provided financial and staffing support for a drink cart, and a total of 18 companies signed on as hole sponsors.*

### September meeting to focus on OSHA

The September meeting of Ohio Valley NARI will focus on workplace safety and OSHA compliance with Mike Davis, from the Ohio Department of Safety and Hygiene as the guest speaker. The meeting will be at 6:30 p.m. Thursday, September 9, at the Holiday Inn I-275 North, 3855 Hauck Road, near I-275 exit 46 (Route 42).

## Awards programs will recognize projects that address needs of seniors

If you have recently completed, or soon will complete, a great project designed to meet the specific housing needs of older home owners you'll certainly want to submit the job for consideration for a NARI Contractor of the Year Award. You may also want to enter the project in the NAHB Seniors Housing Council Best of Seniors Housing Awards competition.

This awards program recognizes architectural and interior designs and marketing approaches that have brought quality, innovation and spirit to the seniors housing industry while also looking ahead to the future.

The awards program is open to builders, architects, remodelers, interior designers, and other building industry professionals who serve the burgeoning "over 55" market.

Award categories include active adult housing, continuing care retirement community, congregate care community, assisted living, mixed-use, multifamily, renovated seniors housing, special needs housing, and aging-in-place. Categories of special interest to remodelers include"

**AGING IN PLACE** — Homes with specific design or programmatic solutions that aid the individual resident(s) to continue living in the house as they grow older. This category is to exemplify specific design details, features and concepts specific to aging in place designs rather than the entire residence.

**RENOVATED SENIORS HOUSING** — Includes projects with significant renovation, expansion and/or rehabilitation that yield a repositioning in the marketplace, or existing buildings that have been converted into a new use for seniors housing. The scope of work shall contain more than replacement of furnishings, finishing, finishes and equipment.



In the CotY Awards, the Residential Universal Design category considers changes in residences that make them usable by people of all ages and physical capabilities. Projects can include, but are not limited to, accessible entrances, modified floor plans, barrier-free kitchens and baths and use of "smart home" technology. Emphasis is on using products and design to create invisible solutions that blend with the surroundings.

The deadline for Seniors Housing Council entries is October 22. Visit [www.nahb.org/seniorshousingawards](http://www.nahb.org/seniorshousingawards) to review the call for entries, which includes an entry application, rules and a list of categories, or call (800) 368-5242, ext. 8220 for more details.

For Ohio Valley NARI CotY award information see the CotY packet in the Members Only area at [www.naricincinnati.org](http://www.naricincinnati.org). The deadline for local CotY entries is October 29.

## Water damage repair contractors turn to training in face of growing mold payouts

*The Wall Street Journal* has reported that increasing insurance claims and litigation related to water and mold damage in homes have made water-damage restorers more aware of the risks involved in their business and have prompted many to seek professional training to improve their restoration methods.

According to the *Journal* the Insurance Information Institute reports that mold-related claims generated a record \$3 billion in payouts by insurance companies in 2002, compared with \$1.3 billion the year before.

With both insurance premiums and mold-related liability on the rise, many restoration experts and insurers are signing their employees up for training programs that teach scientific techniques to accelerate the drying process and reduce the risk of mold damage.

"If you can dry something reasonably rapidly you won't have any mold problems," Martin L. King of the Association of Specialists in Cleaning and Restoration, told the *Journal*.



## Ohio Valley NARI

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## Contractors and vendors will socialize at OVNARI Vendor Showcase on October 14

In just a few weeks NARI member contractors and suppliers of products and services to contractors will get together for the 2004 edition of the Ohio Valley NARI Vendor Showcase.

The event, to be held on Thursday, October 14, at the Holiday Inn I-275 North, will feature tabletop displays by up to 20 vendors who want to do business with NARI members. To

encourage contractors to attend along with all their employees and associates the cost of the showcase is only \$25 per general or specialty remodeling company. That's not \$25 per person. The \$25 admits everyone from a company, and the fee includes beer, pop, and a deli buffet.

For vendors the cost of the event is \$150 per table. This includes display space and dinner for three representatives from the displaying vendor.

To sign up as a participating vendor or contractor return the Feature Vendor Night form that accompanies this newsletter. For more information contact the Ohio Valley NARI office at 1-800-498-6274.

### The mission of Ohio Valley NARI is:

- ✓ To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry as well as to ensure the industry's growth and security.
- ✓ To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.
- ✓ To present NARI as the recognized authority in the remodeling industry.

### These missions are carried out by:

- ✓ Promoting the common business interests of those engaged in the industry.
- ✓ Sponsoring educational programs and activities for members.
- ✓ Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.
- ✓ Recommending legislative and regulatory action that safeguards and preserves the remodeling industry, and stimulates the marketplace.

### Goals of chapter to accomplish mission:

- ✓ To provide education to enhance professional and personal competencies.
- ✓ To create and encourage networking.
- ✓ To develop and promote the profession.
- ✓ To serve as a resource center.
- ✓ To provide quality publications to members.
- ✓ To improve membership and membership participation.
- ✓ To improve consumer awareness.
- ✓ To remain proactive on current and pending legislation.

## THE NARI RENOVATOR

A Publication of Ohio Valley NARI

The *NARI Renovator* is produced by Ohio Valley NARI as a service and benefit to its membership. The organization's office is located at 136 South Keowee Street, Dayton, Ohio 45402; (800) 498-NARI or fax (937) 222-5794.

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